

## WIN WITH TALBOT ON

# MARINE LIABILITIES



# Our wealth of experience adds value to every risk

Here's how Talbot's Marine Liabilities team helps brokers win and retain business:



#### **Breadth of appetite**

Talbot's Marine Liability team has a broad appetite. We're open to any risk that meets our standards for quality, ranging from Charterers and Ports & Terminals (with property) to P&I reinsurance and shipyard operations.



#### Service-driven approach

After decades in the class, Talbot knows the Marine Liability business inside-out. Our experience has shown that every case we've seen is different, so we are always flexible (on wordings, for example) and can develop bespoke solutions for Marine risks.



#### Relationship driven

Relationships are at the heart of our offering. We see the value and benefits of working with brokers and clients long-term and always try and find a solution where we can. We combine this approach with data to provide brokers and clients with high quality insights.



#### Claims exceptionalism

Talbot's dedicated Marine claims team is exceptionally knowledgeable and experienced. They manage claims efficiently and with a high degree of care and sensitivity. They've been around long enough to understand that claims are the foundation of enduring relationships.



#### **Experienced & personable**

Talbot's team has more than 50 years' experience in underwriting Marine Liability. We're approachable, knowledgeable and have a global reach offering insurance solutions to an international client base.



### **AIG** Group

Our relationship with our parent AIG brings huge benefits for brokers and clients in terms of our capabilities. They share their insights into emerging trends, and we cooperate when it helps to provide market leading solutions for our clients and brokers.

# Talbot's Marine Liability sweet spots

We consider almost any marine liability risk.



Ports & terminals | Cover third party liabilities of Port Authority and Terminal Operators



Shipyards | Liability arising from ship repairing



Charterer's legal liability | Covers legal liability of a vessel charterer to the owner



P&I club reinsurance

### The team

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