

# WIN WITH TALBOT ON NORTH AMERICAN PROPERTY D&F



A broad risk appetite in support of long-term relationships, underwritten by a highly experienced team focused on excellent service levels.

Here's how Talbot's North American Property D&F team helps brokers win and retain business:



### Alignment with brokers

Talbot's North American Property D&F team puts a partnership approach at the heart of its offering. We're flexible in our development and leadership of coverage designed to match the risk. We provide an agile and market leading service to our brokers at the box and across e-placing platforms.



### An extensive appetite

Talbot's North American Property D&F book spans catastrophe-exposed risks from Florida beachfront hotels to west-coast manufacturing facilities. We offer direct and facultative contracts across a wide range of occupancies on a primary and excess basis. Our appetite is wide, consistent and transparent to give our brokers a reliable source of coverage, and our dynamic line size allows us to provide solutions to our customers.



### Varied, deep experience

We're a dynamic team with an established reputation, cohesive strategy, and skills supported by our claims, cat modelling and wordings teams. Our experience and expertise makes us one of the market leaders. This, coupled with our nimble approach and ability to provide terms where local and other markets aren't able to provide capacity, makes us a reliable and trusted partner.



### We're here to pay claims

We understand the vital importance of claims handling. Our Property claims leaders understand their work is what builds our reputation on the ground, which they protect fiercely through their dedication to supreme service and utmost fairness. They manage claims with a high degree of care and sensitivity.



### Customer focus

Talbot looks to offer consistency in both pricing and capacity throughout the market cycle providing commercial but sustainable coverage for clients across product lines and market cycles. We have strong, long lasting relationships with our customers because we understand their requirements and our offering is consistent.



### Dual Stamp

Our Dual Stamp is a unique way for the market to access AIG capacity alongside Lloyd's capacity through Talbot. It allows clients to leverage Talbot's catastrophe modelling, data and analytics capabilities, and Lloyd's licences, as well as the global expertise and risk engineering services of AIG.

## Talbot's North American Property D&F sweet spots

The Talbot Property North America team offers North America direct and facultative contracts on a primary and excess basis with a particular focus on the following occupancies:



**Hospitality**



**Warehousing**



**Education and Municipalities**



**Real Estate**



**Manufacturing**



**Healthcare**



**Light Industrial**

Please come and discuss your requirements with us. We may need more information and additional terms or limits may apply if cover is offered. All offers of cover are subject to sanctions checks.

## The team

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