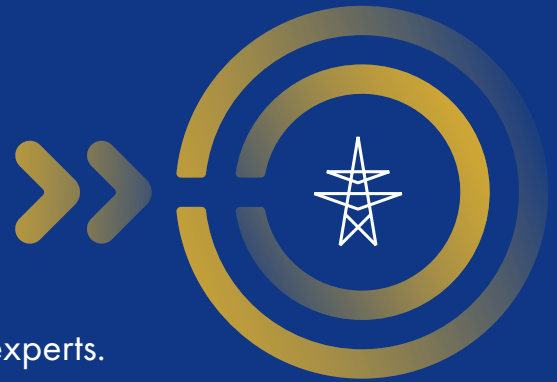


## WIN WITH TALBOT ON LONDON DOWNSTREAM ENERGY & POWER



A reliable, consistent, and highly experienced team of experts.

Here's how Talbot's London Downstream Energy & Power team helps brokers win and retain business:



### An experienced market

Talbot's Downstream Energy & Power team in London is one of the most experienced in the market. Our decades of knowledge inform every decision we make.



### Long term relationships

Our Downstream Energy & Power team is particularly proud to boast 15+ year relationships with key accounts, client retention ratio in excess of 85%, and the depth of client knowledge that has built up alongside them.



### A nimble partner

We are nimble, meaning we can make decisions quickly once we've analysed the risk. This responsiveness drives our partnership approach and ensures our focus is on delivering value for our brokers.



### Claims excellence

Our dedicated Energy claims specialists are exceptionally knowledgeable and experienced. They manage claims efficiently and with a high degree of care and sensitivity. They've been around long enough to understand that claims are the foundation of enduring relationships.



### Solutions orientated

Over the decades, we've seen a huge variety of Downstream risks and worked for years with almost every client in the sector. This makes the Talbot team a trusted and respected resource for brokers. Engineering expertise forms part of our team and we offer extensive industrial experience and insight, as well as technical support through desk-based reviews and site surveys.

## Talbot's London Downstream Energy & Power sweet spots



**Oil, gas and petrochemicals** (including onshore oil and gas production, refining, downstream petrochemicals and related hydrocarbon assets)



**Chemical** (including inorganic chemicals and pharmaceuticals)



**Power generation and utilities**

## The team

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# TALBOT

An  company



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